

12 December 2018

Vertu Motors plc

("Vertu Motors" or the "Company")

Transaction in Own Shares

Vertu Motors plc (AIM: VTU) announces that on 11 December 2018, it purchased 89,047 ordinary shares of 10p each in the Company on the London Stock Exchange (the "Repurchased Shares"), pursuant to the share buyback programme (the "Buyback Programme") that was announced on 10 October 2018 as follows:

| | |
|---|------------------|
| Date of purchase | 11 December 2018 |
| Number of ordinary shares purchased | 89,047 |
| Highest price paid per ordinary share | 35.80 pence |
| Lowest price paid per ordinary share | 35.50 pence |
| Volume weighted average price paid per ordinary share | 35.5842 pence |

Application will be made for the Repurchased Shares to be cancelled. Following the cancellation of the Repurchased Shares, the total number of ordinary shares with voting rights will be 376,605,968 which may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, Vertu Motors under the FCA's Disclosure Guidance and Transparency Rules. The Company holds no shares in treasury.

The Company will make further announcements in due course following the completion of any further purchases pursuant to the Buyback Programme.

In accordance with Article 5(1)(b) of the Market Abuse Regulation (EU) No 596/2014 details of the purchase of its own ordinary shares by Vertu Motors, which were all executed through the Company's broker, Zeus Capital Limited, are set out below:

Schedule of Purchases:

| | |
|--------------------|---------------------------------------|
| Shares purchased: | Vertu Motors plc (ISIN: GB00B1GK4645) |
| Date of purchases: | 11 December 2018 |

Aggregate information:

| Aggregated volume | Volume-weighted average price (pence) | Venue |
|-------------------|---------------------------------------|-----------------------|
| 89,047 | 35.5842 | London Stock Exchange |

Individual transactions:

| | | |
|--------|-------------|----------|
| 216 | 35.80 pence | 12:02 UK |
| 3,571 | 35.80 pence | 12:02 UK |
| 52 | 35.80 pence | 12:02 UK |
| 285 | 35.80 pence | 12:02 UK |
| 866 | 35.80 pence | 12:12 UK |
| 12,000 | 35.80 pence | 13:10 UK |
| 7,154 | 35.80 pence | 14:17 UK |
| 856 | 35.80 pence | 14:17 UK |
| 9,711 | 35.50 pence | 14:34 UK |
| 494 | 35.50 pence | 15:37 UK |

| | | |
|--------|-------------|----------|
| 14,795 | 35.50 pence | 16:23 UK |
| 10,000 | 35.50 pence | 16:23 UK |
| 10,309 | 35.50 pence | 16:23 UK |
| 10,000 | 35.50 pence | 16:23 UK |
| 4,475 | 35.50 pence | 16:23 UK |
| 1,728 | 35.50 pence | 16:35 UK |
| 866 | 35.50 pence | 16:35 UK |
| 339 | 35.50 pence | 16:35 UK |
| 110 | 35.50 pence | 16:35 UK |
| 75 | 35.50 pence | 16:35 UK |
| 244 | 35.50 pence | 16:35 UK |
| 757 | 35.50 pence | 16:35 UK |
| 144 | 35.50 pence | 16:35 UK |

For further information please contact:

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Notes to Editors

Vertu Motors is the sixth largest automotive retailer in the UK with a network of 125 sales outlets across the UK. Its dealerships operate predominantly under the Bristol Street Motors, Vertu, Farnell and Macklin Motors brand names.

Vertu Motors was established in November 2006 with the strategy to consolidate the UK motor retail sector. It is intended that the Group will continue to acquire motor retail operations to grow a scaled dealership group. The Group's acquisition strategy is supplemented by a focused organic growth strategy to drive operational efficiencies through its national dealership network. The Group currently operates 122 franchised sales outlets and 3 non-franchised sales operations from 106 locations across the UK.

Vertu's Mission Statement is to "deliver an outstanding customer motoring experience through honesty and trust".

Vertu Motors Group websites – www.vertumotors.com / www.vertucareers.com

Vertu brand websites – www.bristolstreet.co.uk / www.vertuhonda.com / www.vertutoyota.com / www.macklinmotors.co.uk / www.farnellandover.com / www.farnelljaguar.com / www.vertuvolkswagen.com / www.vertumercedes-benz.com